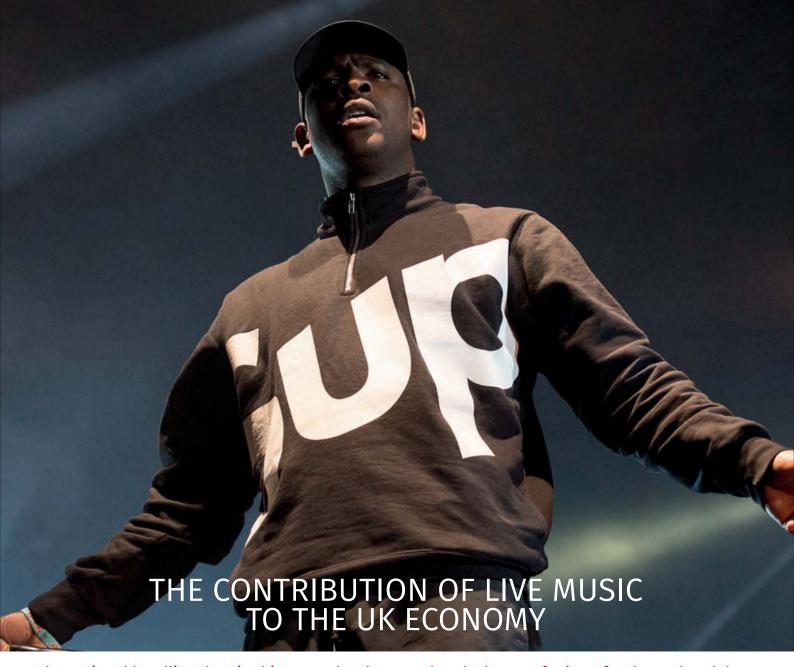


WISH YOU WERE HERE 2016



The national headline data in this report has been updated. Please refer <u>here</u> for the updated data. Corresponding updated regional and local figures for this report are not however available.



entertained nearly 30 million music fans last year. From 2014 there was a 16% increase in overseas music tourism to the UK. The outstanding concert halls and venues in London generating just under £1bn in revenue. This country has become the go-to destination for music tourism. While I don't think anyone in my industry can be surprised by the draw of our music, putting facts around the live music economy is incredibly important. UK Music's Measuring Music report showed that 60% of music revenue is generated from exports. The link between export strength and our ability to attract tourists is undoubtable. Maybe only football has a similar international draw offering a UK-based experience with your team, your players, in a stadium or field.

British music lands our country at the front of the world stage. There aren't that many things we do better than anyone else, but music is one. When you have a natural advantage, the right thing to do is to build on it. Government says it recognises that music is one of the UK's strongest hands. However it doesn't always produce policy to strengthen that hand. Right now, leaving creative subjects out of the new baccalaureate is plain wrong. Technical ability and creativity are the yin-and-yang powers that have made this country great. Leaving creativity to only those that can afford it is completely selfserving in the long run.

The future of British music is dependent on emerging talent, both in performance and business. Securing our future depends on the creation of optimum policy conditions to support young people become musicians, songwriters, creative technicians and one of the 39,034 jobs in this report.

One in six albums sold on planet earth last year was a British album. This is phenomenal but I don't want to leave a legacy, I want to leave a future. This report must focus policy makers on creating the right conditions for the future of an industry that astounds, entertains and attracts the world.

Wish You Were Here is created on music industry. The members of UK behalf of UK Music and its members to highlight the contribution of live music and music tourism to the UK economy.

2016 is the third edition of the report, which was first published in 2013.

UK Music is the umbrella organisation which represents the collective interests of the UK's commercial music industry - from artists, musicians, songwriters and composers, to record labels, music managers, music publishers, studio producers, music licensing organisations and the live

Music are: AIM, BASCA, BPI, FAC, MMF, MPA, MPG, MU, PPL, PRS for Music and the Live Music Group

The Live Music Group is made up of members of the Association of Independent Festivals (AIF). Association of Festival Organisers (AFO), Concert Promoters Association (CPA). Agents Association (AAGB). International Live Music Conference (ILMC). National Arenas Association (NAA), Production Services Association (PSA) and Music Venue

























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- · Live Nation
- Music Venue Trust
- · National Arenas Association
- · PRS for Music
- · Sage Gateshead
- See Tickets
- · Symphony Hall, Birmingham
- · Theatre Royal Concert Hall, Nottingham
- Ticket Factory
- Ticketmaster
- · We Got Tickets

We are grateful to all venues, festivals and other businesses featured as case studies in this report for sharing information and pictures. Additional thanks to all of our membership organisations for their support and help with this report.

from a wide range of individuals and organisations and a methodological statement is to be found on that have provided datasets essential to this the UK Music website. The project is managed by Jonathan Todd, Chief Economist at BOP Consulting, on behalf of UK Music.

> In addition, we are grateful to Professor Martin Cloonan of the University of Glasgow and Professor Simon Frith of the University of Edinburgh who kindly peer reviewed the methodology deployed by Oxford Economics.

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UK LIVE MUSIC 2015 IN NUMBERS

27.7 MILLION

Total live music audience in the UK in 2015

3.7 MILLION

Total festival attendance in 2015

24 MILLION

Total concert attendance in 2015

17.3 MILLION

Total local residents attended music events in their area in the UK in 2015



MUSIC TOURISM IN NUMBERS 2015

£3.7 BILLION

Total direct and indirect spend generated by music tourism in the UK

38%

Proportion of live music audiences that are music tourists

16%

Increase in number of overseas music tourists visiting the UK between 2014-2015 (*in venues above +1500 capacity)

£852

Average spend by overseas music tourists whilst in the UK in 2015

£549 MILLION

Total box office spend on tickets by music tourists in 2015

3.2 MILLION

Music tourists attended live music events in London in 2015

10.4 MILLION

Number of music tourists in the UK in 2015

767,000

Number of overseas music tourists visiting the UK

39,034

Number of full time jobs sustained by music tourism

13%

Increase in spend by overseas music tourists between 2014-2015 (*in venues above *1500 capacity)

£38 MILLION

Total box office spend on tickets by overseas music tourists in 2015

£2.3 BILLION

Amount spent directly by music tourists

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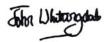
FOREWORD

Last year I was very pleased to launch UK Music's "Wish You Were Here" report into music tourism. We celebrated the great success our live music concerts and festivals have in attracting people from overseas to come to the UK. We also welcomed the significant spend we generate ourselves when travelling across the country for gigs and events, significantly driving local economies.

It is great to see that a year on, music tourism has continued to grow from strength to strength. Tourist spend has increased by seven per cent in 2015 to £3.7bn. This is a fantastic achievement and a great testament to both our live music industry and the musical talent that it supports. This is no surprise given British artists account for just over one in seven albums purchased by fans around the globe.

Aside from Wish You Were Here's headline figures, it's encouraging to see that the UK is home to the three biggest selling arenas in the world. Almost four million tickets were sold at the London O2 Arena, Manchester Arena and SSE Hydro, Glasgow alone.

As a huge fan of music I've had the pleasure of seeing Deep Purple, Judas Priest and Coldplay recently and I'm looking forward to Glastonbury and the one-off gig by Ritchie Blackmore's Rainbow. With the festival season upon us, and with many big gigs and tours from Adele, the Stone Roses, and Justin Bieber (not forgetting AC/DC!), I have every confidence that next year's music tourism report will be impressive again.



John Whittingdale MP Secretary of State for Culture, Media and Sport



Department for Culture Media & Sport

JOHN WHITTINGDALE MP
Secretary of State for Culture,
Media and Sport



PAUL LATHAM

Chief Operating Officer, Live
Nation, UK & Ireland;
Chairman, Creative & Cultural
Skills;
Chairman, UK Live Music Group

This report is my chance to shout about how staggeringly successful live music is in this country. Last year over 27.7 million music fans attended British gigs and festivals. That's nearly one half of the population of the UK attending a live music event.

Trips by foreign music tourists increased by 16 per cent last year. Not only that, but while here, overseas tourists spend on average over £1,000 per festival trip. One thousand pounds per trip! That is a phenomenal amount and the highest spend we have recorded in any year.

The UK clearly excels when it comes to live music. Music tourists and overseas music tourists spend money all over the UK. In 2015 they generated £3.7bn in direct and indirect spend. This international love of music drives revenues and jobs out to every region of the country.

The main reason we publish this report is that Government, national and especially local, doesn't always take our economic worth as seriously as it should. Yes, we are an exciting, if sometimes frivolous, business but while being so we deliver huge amounts of national and international tourists to our events, who spend in our towns and cities where they are hosted

Music tourism is an activity that policy makers have only recently started to recognise. It is incredibly important to show Whitehall some statistics and give them the figures for the actual value live music has in every part of the UK. The tourism generated by music supports over 39,000 full time jobs.

With so many smaller venues closing in cities all over the UK, it is important to add the activity of the grassroots venues into the overall picture. Policy makers need to see the impact all types of live music have on our local and national economies. When planning decisions are being made that could affect a live music venue, the economics of what is being threatened must be properly understood.

When you add grassroots music venues into the mix, which we did for the first time in this report, you find an additional 5.6 million music tourists who generate 10% of the total £3.7bn spend. These grassroots music venues do more than support new talent, new bands and provide fun nights out. They are critical to the culture and well-being of any local community.

The music industry's ecosystem is dependent on every part being successful. If planning and licensing law allows grassroots venues fail, there is a knock on effect up the ladder which hits the health of the whole music industry. Likewise over-zealous enforcement of rating assessments, exaggerated and unnecessary policing costs, local night-time entertainment taxes et al threaten that delicate ecosystem.

As the statistics show in this report we can be very proud of our contribution to both the culture and finances of the UK but we must always be vigilant to unintended consequences of legislation that threaten our very existence. With all due respect to my good friends in Deacon Blue, When The World Knows Your Name, if you are a Fellow Hoodlum, or one of The Hipsters, don't be Homesick our tours and festivals will be coming to Your Town...it's all about Dignity.

INTRODUCTION



IO DIPPLE Chief Executive of UK Music

Wish You Were Here studies the economic impact of live music and music tourism in the UK. Taking vast quantities of raw ticketing data, this report breaks down live music activity in cities, in regions and across the whole country. This is an extraordinary feat. Before UK Music began this work, there was no UKwide live music or music tourism data available. This year, we collected data for activity for festivals and concerts with a capacity of over 1,500, and, for the first time, the data on activity in grassroots venues, those with a capacity of under 1,500.

Half a decade's worth of raw data paints a compelling picture for live music in the UK over an historic period. We began data collection in a period of economic recession, continued through an Olympic year in 2012 with new legislation on statute. and worked into this period where the economy is stronger but still fragile.

On Rocktober 1st 2012, the Live Music Act came into force. This new Act brilliantly removed the Local Authority requirement for venues with an alcohol licence to purchase an additional licence for hosting a performance of live music for small venues. The combination of the Olympics, the Live Music Act and the slight improvement in the UK's economic fortunes suited live music.

The appetite for live music has continued to grow. Last year overseas music tourism increased by 16%, whilst British music events were attended by a staggering 27.7 million people in 2015.

What this report shows, unequivocally, is the economic value of live music to communities, cities and regions.

We know music is a shared cultural experience. Wish You Were Here puts hard facts around that experience as well as showing the numbers of tourists it attracts.

Putting down hard facts is important. Music challenges society. The music industry's relationship, therefore, with those who run society has been a mixed bag. Music is a powerful agent for societal change. Incumbent policy makers are by instinct cautious of the "threat" posed by popular music yet frantic to be associated with it as a way to engage with "ordinary" people, or voters. What this report aims to do is to tell policy makers about the economic value our brilliant live music creates. They need to know the economic impact of music when they think of making it difficult for a small venue to operate. They need to understand the economics of the sector to properly react the next time a young artist or music business applies for funding.

It is one of UK Music's principal tasks to collect data and provide research on the economic value and health of the music industry in the United Kingdom. We produce two annual reports, Wish You Were Here and Measuring Music. With flaws in our national accounts, flaws acknowledged by Government and the EU Commission, our reports give the music sector a credible language to use in policy and legislative conversations.

Wish You Were Here provides evidence of jobs, of revenue, tourism and trade. Wish You Were Here offers solid proof of the value of music. Please use this report. Use it over and over again when making the case for music policy in every part of the UK.

collective permissions granted UK Music by our membership. These permissions allow us to undertake this work. UK Music is eternally crunch treasured commercial data. To say we are only as good as the efforts of our collective needs to be www.ukmusic.org a refrain.

Thank you to everyone who has helped us, in this year and in every previous year. Thank you to the UK Live Music Group and Paul Latham at Live Nation. Thank you to the 5,000 small and grassroots venues who filled in the questionnaire for us. I hope we do justice to the trust you've placed in us and that this report gives us all new tools to help preserve, secure and improve this country's amazing music scene.

Lastly, I'd like to acknowledge the TofindoutmoreaboutUKMusic'swork across pan-industry areas including Government policy, education and skills, apprenticeships, economic and sector research, equality and diversity. grateful for the trust placed in us to copyright protection, the threat to live music venues from redevelopment and career paths into music go to:



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GRASSROOTS MUSIC VENUES 2015

Under 1500 capacity

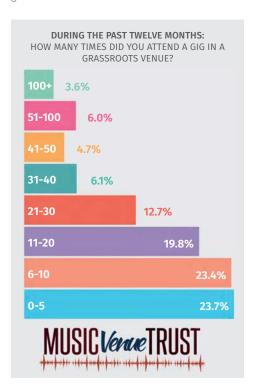
Wish You Were Here is key to understanding all of the important elements of the complex ecosystem that make Britain's live music industry the envy of the world. By adding data on Grassroots music venues and collaborating with the Music Venue Trust we are now able to create a complete picture of the commercial. cultural, social and economic value of live music and music tourism to local communities throughout the UK. Further to this we can also now help put a value of these valuable talent incubation hubs, where many of our successful artists hone their craft at a local level in order to help protect them from redevelopment threats and other issues affecting the sector.

Last year more than 5.6 million visits were made to the UK's vast network of grass roots and small venues, of which 1.46 million visits were made by music tourists (including 135,000 from abroad) generating a total spend in excess of £231 million. From this we are also able to determine that grassroots music venues play a significant social role within their local areas, with more than 4 million locals attending live music events regularly in small venues within their neighbourhoods. We can also determine from the data gathered that music fans that attend gigs in these grassroots venues have a voracious appetite for live music and a high percentage attend shows regularly, which not only helps build an active local music scene but also supports local talent, enterprise and businesses.

For many artists too, a performance at the Half Moon in Putney, Moles in Bath, Fibbers in York or the Sanctuary Rock Bar in Burnley may be the first step towards headlining the festivals of tomorrow and to building an audience that will help them stand out from the crowd.

Music Venue Trust will publish further research into the scale and impact of the Grassroots Music venue sector later this year to coincide with Venues Day 2016, to be held at London's historic Roundhouse venue on 18th October.

UK Music is the headline sponsor of Venues Day 2016. For more information go to: www.musicvenuetrust.com



GRASSROOTS MUSIC VENUES BY NUMBERS 2015

5.6 MILLION

Total audience visits to UK small music venues in 2015

1.46 MILLION

Tourist visits to UK small venues in 2015

£231 MILLION

Total spend generated by music tourists visiting small venues in the UK in 2015

135,000

Visits to UK small music venues from overseas music tourists in 2015



MARK DAVID
Chief Executive of Music Venue
Trust

"We are delighted that the strong partnership between UK Music and Music Venue Trust has, for the first time, enabled Grassroots Music Venues to have their important contribution to the UK's music economy recognised and acknowledged within this year's Wish You Were Here report. Alongside their essential social and cultural role in their local communities, GMVS are a vital part of the economic pipeline that has made the UK music industry a world leader."





EAST OF ENGLAND



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE EAST OF ENGLAND

Total

£316 MILLION

NUMBER OF MUSIC TOURISTS IN THE EAST OF ENGLAND

Concerts

Total

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN THE EAST OF ENGLAND

NUMBER OF FULL TIME JOBS SUSTAINED BY MUSIC TOURISM IN THE EAST OF ENGLAND



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE EAST OF ENGLAND



tal

Festivals



Concerts



Festivals



EAST OF ENGLAND

The East of England boasts several cities and towns that helped boost overall music tourism in the region to the tune of £316 million in 2015. Cambridge, Norwich, Southend on Sea, Harlow, Bedford and Chelmsford just a few of the cities and towns that helped attract more than 551,000 music tourists last year whilst sustaining over 3,500+ jobs.

Established music festivals like Latitude in Henham Park, Suffolk and V festival at Hylands Park, near Chelmsford in Essex, both set deep into the idyllic British countryside and the Cambridge Folk Festival bring huge audiences, revenue, jobs and top-level global music talent to the region.

NORWICH

Situated in the midst of East Anglia with a large student population, Norwich is an epicentre of musical culture and live activity within the East of England with in excess of 191.000 total audience visits to live music events in 2015. Music tourists make up 60,000 of that overall figure, generating £22 million pounds of total spend whilst visiting the city and helping to sustain 238 jobs.

Venues like the Waterfront, University of East Anglia (UEA), Open, Arts Centre and the Brickmakers offer music fans excellent opportunities to experience both local and mainstream music talent, whilst Norwich Sound+Vision, a music conference that takes place annually in October is East Anglia's answer to SXSW.

In 2015, BBC Radio 1 chose Norwich's Earlham Park as the venue for their annual Big Weekend festival which saw the likes of Snoop Dogg, Muse, Taylor Swift, Florence and The Machine, Rita Ora and The Foo Fighters perform within the city and broadcast around the globe.



NORWICH LIVE MUSIC BY NUMBERS 2015

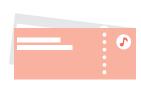
TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN NORWICH FROM MUSIC TOURISM

£22 MILLION

2015 IN NORWICH

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN NORWICH

TOTAL FULL TIME EMPLOYMENT IN NORWICH IN 2015 FROM MUSIC TOURISM



191,000



60,000



238

PROPORTION OF LIVE MUSIC AUDIENCE IN NORWICH IN 2015 THAT WERE MUSIC TOURISTS





EAST MIDLANDS



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE EAST MIDLANDS

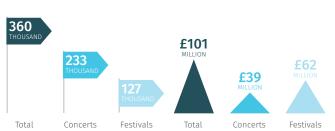
Total

£162 MILLION

NUMBER OF MUSIC TOURISTS IN THE EAST MIDLANDS

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN THE EAST MIDLANDS

NUMBER OF FULL TIME JOBS SUSTAINED BY MUSIC TOURISM IN THE EAST MIDLANDS





PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE EAST MIDLANDS

Concerts



Total





EAST MIDLANDS

The East Midlands region generated £162 million from music tourism visits in 2015. This came from a total of 360,000 visitors which helped support 2021 jobs in the local area in cities and towns like Derby, Leicester and Northampton.

Throughout the region there are many examples of venues and festivals that attract significant numbers of music tourists into the area. For the past 13 years the annual Download Festival at Donington Park has attracted rock and metal music fans from around the globe and drawn some of the world's biggest artists to headline including Metallica, AC/DC and Muse amongst others

The East Midlands leg of the Dot to Dot festival and local venues like the Rescue Rooms and Rock City in Nottingham and Bloodstock in Derbyshire are other examples of local music infrastructure that attract visitors from beyond their borders.

A bustling student city with two universities, it boosts a healthy network of venues that attract both up and coming and mainstream talent including The Cookie, De Montford Hall, The Shed, O2 Academy Leicester, Magic Teapot, Y Theatre, Soundhouse and Firebug to name a few.

Music events in Leicester were attended by 107,000 in 2015, attracting 32,000 music tourists into the city and generating £9 million towards the city economy. These tourists visits help sustain 107 jobs in the area.

The childhood home of Engelbert Humperdink, Leicester has produced an array of chart topping musicians over the years including Mark Morrison, Cornershop and X Factor winner Sam Bailey.

It is local rock band Kasabian however that are most connected to the cities musical heart. Their recent celebration shows at their beloved Leicester City's King Power stadium saw them perform to in excess of 50,000 fans, which next vear's Wish You Were Here report will feel the benefit from.



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LEICESTER LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN LEICESTER FROM MUSIC TOURISM

£9 MILLION

2015 IN LEICESTER

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN LEICESTER

TOTAL FULL TIME EMPLOYMENT IN LEICESTER IN 2015 FROM MUSIC TOURISM



107,000



32,000



PROPORTION OF LIVE MUSIC AUDIENCE IN LEICESTER IN 2015 THAT WERE MUSIC TOURISTS





LONDON



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN LONDON

£967 MILLION

NUMBER OF MUSIC TOURISTS IN LONDON

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN LONDON

NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN LONDON



Concerts Festivals









PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN LONDON







Festivals



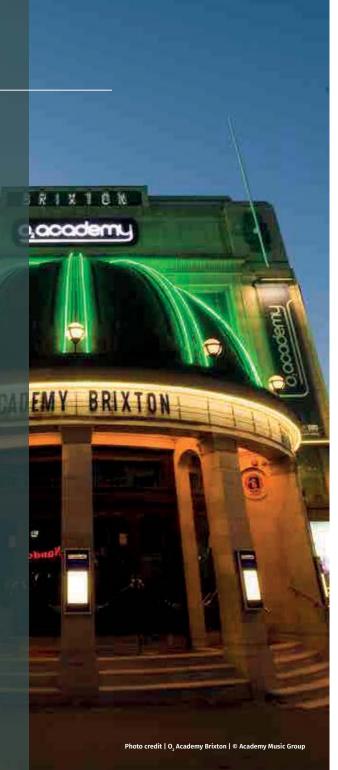
BRIXTON

Brixton, in the South London borough of Lambeth is an area intertwined with music and cultural significance. Not only the birthplace of Britain's most beloved musical son David Bowie, who spent his early years living at 40 Stansfield Road but an inspiration, touch paper and cultural melting pot that has inspired and ignited generations of musicians and fans alike. From the instantly recognisable bassline of The Clash's Guns of Brixton, to Eddy Grants hit 'Electric Avenue' - Brixton has helped inspire a cultural narrative for its residents and visitors alike that keeps them coming back.

Live music can be found everywhere throughout the borough. From the Windmill pub to JAMM via Hootenanny or the Electric (and countless more like them). There is something for everyone every night of the week. Last year more than 427,000 people attended concerts and festivals throughout Brixton, including the much beloved Splash, cancelled in 2016 but which will hopefully return in 2017. This included more than 125,000 music tourists coming specifically into the area for music, generating in excess of £20 million into the local economy.

The centre piece of Brixton's live scene remains the O, Academy Brixton, a beautiful Grade II listed building and 5,000 capacity venue that is both internationally renowned. For more than thirty years, it has regularly attracted some the world's most influential and important artists to perform and soak up its authenticity and electricity including The Clash, Amy Winehouse, Madonna, Blur, Florence and The Machine, Lady Gaga and thousands more like them.

As long as London has a pulse, there will always be music on the streets of Brixton.



BRIXTON LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN BRIXTON FROM MUSIC TOURISM

£20 MILLION

2015 IN BRIXTON

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN BRIXTON

TOTAL FULL TIME EMPLOYMENT IN BRIXTON IN 2015 FROM MUSIC TOURISM







427,000

125,000

PROPORTION OF LIVE MUSIC AUDIENCE IN BRIXTON IN 2015 THAT WERE MUSIC TOURISTS







TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE NORTH EAST

£51 MILLION

AMOUNT SPENT DIRECTLY BY MUSIC

NUMBER OF MUSIC TOURISTS IN THE NORTH EAST





TOURISTS IN THE NORTH EAST



NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN THE NORTH EAST



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE NORTH EAST



27%

Concerts



Festivals



NORTH EAST

music tourism visits in 2015. This came from a total of 216,000 visitors which helped support 600 jobs in into the area. From the Sage's annual SummerTyne the local area. Cities and towns attracting within the area include Newcastle upon Tyne, Middlesbrough and Sunderland.

music of every variety.

in Gateshead continues to programme an award sessions for more than a million residents across the North East since opening in 2014.

NEWCASTLE

In 2015, Newcastle welcomed 153,000 music tourists to the city. These fans were drawn to a city with a thriving nightlife where music takes a centre stage. In the Metro Radio Arena, the city has a thriving venue that regularly attracts some of the world's most popular artists.

The Sage, situated just across the Tyne in Gateshead continues to programme unique events like SummerTyne Americana festival which attracts fans of the genre from all over the world.

Elsewhere in the city the Times Square Weekender offers locals a festival in the heart of the city whilst venues like Think Tank?, 02 Academy, Digital and the Cluny offer real choice to the both local music fans and tourists alike. Last year 521,000 attended events in the city whilst music tourism generated £35 million to the local economy.



UK MUSIC · WISH YOU WERE HERE

NEWCASTLE LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN NEWCASTLE FROM MUSIC TOURISM

£35 MILLION

2015 IN NEWCASTLE

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN NEWCASTLE

TOTAL FULL TIME EMPLOYMENT IN NEWCASTLE IN 2015 FROM MUSIC TOURISM







521,000

153,000

PROPORTION OF LIVE MUSIC AUDIENCE IN NEWCASTLE IN 2015 THAT WERE MUSIC TOURISTS







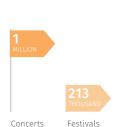


TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE NORTH WEST

£375 MILLION

NUMBER OF MUSIC TOURISTS IN THE NORTH WEST

Total











AMOUNT SPENT DIRECTLY BY MUSIC NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN THE NORTH WEST



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE NORTH WEST



Total



Concerts



Festivals



NORTH WEST

MANCHESTER

In 2015, an audience of a staggering 1.9 million attended music events in Manchester, testament to the depth and importance of music to the cultural make-up of the city. Of that audience 697,000 were music tourists, generating £140 million for the local city economy and sustaining 1,583 jobs.

Within the city, venues like Band on the Wall, Deaf Institute, Soup Kitchen, O. Academy and the Manchester Arena, itself the second most ticketed music arena in the world in 2015, after the O Arena, helped draw fans from all over the world.

2015 saw the welcome return of the Biannual Manchester International Music festival, which through its innovative and original music programming saw bespoke shows and events from the likes of FKA Twigs, Bjork, Fourtet, Arca and Damon Albarn. It attracted thousands of visitors to celebrate music across the city and it will return in 2017.

Hometown heroes Take That performed eight consecutive sold-out shows to over 125,000 fans at the Manchester Arena.



MANCHESTER LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN MANCHESTER FROM MUSIC TOURISM

£140 MILLION

2015 IN MANCHESTER

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN MANCHESTER

TOTAL FULL TIME EMPLOYMENT IN MANCHESTER IN 2015 FROM MUSIC TOURISM







1.9 MILLION 697,000

1,583

PROPORTION OF LIVE MUSIC AUDIENCE IN MANCHESTER IN 2015 THAT WERE MUSIC TOURISTS





NORTHERN IRELAND



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN NORTHERN IRELAND

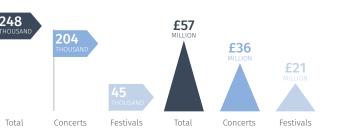
Total

£84 MILLION

NUMBER OF MUSIC TOURISTS IN NORTHERN IRELAND

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN NORTHERN IRELAND

NUMBER OF FULL TIME JOBS SUSTAINED BY MUSIC TOURISM IN NORTHERN IRELAND





PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN NORTHERN IRELAND



29% Concerts



Festivals



NORTHERN IRELAND

Northern Ireland generated £84 million from music tourism visits in 2015. This came from a total of 248,000 visitors who helped support 1,031 jobs in the local area. Live music can be found throughout the whole of Northern Ireland in Belfast, Bangor, Ballymena, Derry (2013's City of Culture) and many other towns in between

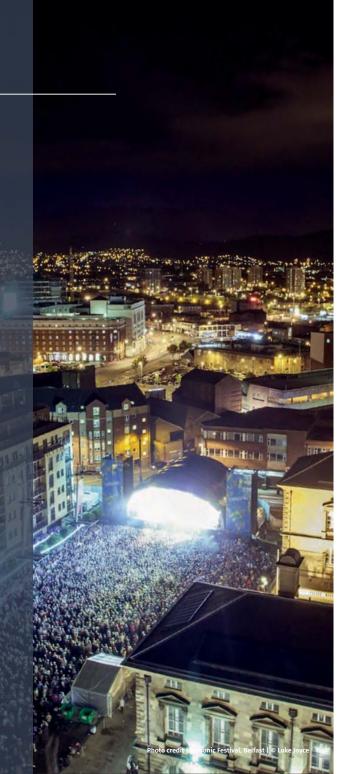
Throughout the region there are many examples of venues and festivals that attract music tourists into the area. From bluegrass in the Ulster Americar Folk Park to rock music in the Sperrin Mountains, traditional music in the beautiful forest park at Castlewellan to the best international and local popmusic at Belsonic in the centre of Belfast.

BELFAST

Belfast has long been celebrated for the depth of its musical output and in 2015 was visited by 237,000 music tourists, who generated £62 million to the local economy and supported 782 jobs. Music is important to Belfast locals with over 650,000 attending concerts in 2015.

One of its finest musical attractions is the Oh Yeah Music Centre, a project founded to give young musicians and artists a place where they can share ideas and kick-start their music careers. It also offers a chance to be supported and promoted by professional musicians of Northern Ireland's music-scene.

Other venues in the city like the Waterfront, Mandela Hall, SSE Arena, The Limelight and Ulster Hall regularly promote local and international artists in the city. The Belsonic festival has been curating an annual run of 5,000 capacity shows in Custom House Square since 2008.



BELFAST LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN BELFAST FROM MUSIC TOURISM

£62 MILLION

2015 IN BELFAST

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN BELFAST

TOTAL FULL TIME EMPLOYMENT IN BELFAST IN 2015 FROM MUSIC **TOURISM**







680,000

237,000

782

PROPORTION OF LIVE MUSIC AUDIENCE IN BELFAST IN 2015 THAT WERE MUSIC TOURISTS





SCOTLAND



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN SCOTLAND

£295 MILLION

NUMBER OF MUSIC TOURISTS IN SCOTLAND

Concerts

Total

TOURISTS IN SCOTLAND £183



Total



Festivals

AMOUNT SPENT DIRECTLY BY MUSIC NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN SCOTLAND



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN SCOTLAND



Festivals

Total



Concerts

Festivals



SCOTLAND

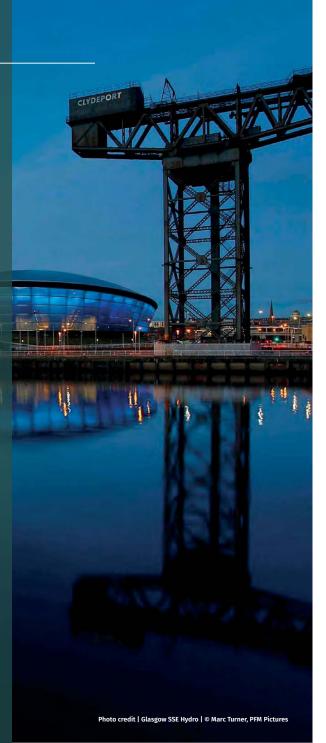
Festival or bouncing up and down at the legendary to be integral to Scotland's cultural identity and the

GLASGOW

A city with music at its very heart, live music events were attended by more than 1.4 million fans in Glasgow during 2015. Glasgow offers a vast selection of venues and arenas including the SSE Hydro, Barrowland Ballroom, King Tuts Wah Wah Hut, Nice N Sleazy, ABC, Mono and the Sub Club which all host a multitude of live events throughout the year.

Glasgow's live music scene has inspired and given birth to many of Scotland's most iconic musicians. Simple Minds, Franz Ferdinand, Belle & Sebastian, Lulu, CHVRCHES, Primal Scream, Mogwai and The Jesus & Marychain all of whom have cut their teeth in its grassroots venues.

Last year Glasgow and its hallowed venues were visited by 449,000 music tourists, generating £105 million for the local economy and supporting 1,141 jobs.



GLASGOW LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN GLASGOW FROM MUSIC TOURISM

£105 MILLION

2015 IN GLASGOW

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN GLASGOW

TOTAL FULL TIME EMPLOYMENT IN GLASGOW IN 2015 FROM MUSIC TOURISM







1.4 MILLION 449,000

1,141

PROPORTION OF LIVE MUSIC AUDIENCE IN GLASGOW IN 2015 THAT WERE MUSIC TOURISTS







TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE SOUTH EAST

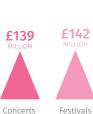
£455 MILLION

NUMBER OF MUSIC TOURISTS IN THE SOUTH EAST

Total

Concerts

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN THE SOUTH EAST £281



NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN THE SOUTH EAST



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE SOUTH EAST



Total

Festivals

22% Concerts

Total





SOUTH EAST

of 890,000 tourists which helped support 5,032 each offer a distinctive experience for visitors to the becomes a hotbed of festival activity.

BRIGHTON

Brighton is a city long associated with music. Home to the original British & Irish Modern Music institution (BIMM), it attracts students, musicians and creators alike to settle on the South coast and make music. Each May, it plays host to The Great Escape festival, where the entire UK music industry decamps to the seaside for a weekend of live concerts, panel discussions and interactive workshops that draws visitors and experts from all over the world.

Amongst the winding streets and lanes you will find a wide array of music venues including The Dome, Concorde 2, Patterns, The Hope & Ruin and Komedia. During the summer months Brighton and the surrounding area are also home to an array of eclectic music festivals including Wildlife, Together The People and the nearby Love Supreme Jazz Festival.

UK Music is working with closely with BIMM on a research project into Brighton's music ecosystem to identify and map the DNA of this valuable and influential music city, which will be published later this year.



TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN BRIGHTON FROM MUSIC TOURISM

£45 MILLION

2015 IN BRIGHTON

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN BRIGHTON

TOTAL FULL TIME EMPLOYMENT IN BRIGHTON IN 2015 FROM MUSIC TOURISM



Photo credit | Declan McKenna - VEVO at The Great Escape | © WMA





154,000

PROPORTION OF LIVE MUSIC AUDIENCE IN BRIGHTON IN 2015 THAT WERE MUSIC TOURISTS



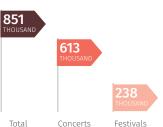




TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE SOUTH WEST

£295 MILLION

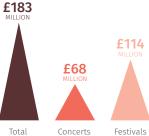
NUMBER OF MUSIC TOURISTS IN THE SOUTH WEST



Concerts

Festivals

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN THE SOUTH WEST



NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN THE SOUTH WEST



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE SOUTH WEST

Total





Concerts



Festivals



SOUTH WEST

music tourism visits in 2015. This came from a total of 851,000 visitors which helped support 3,658 jobs published the Bristol Live Music Census, new in the local area. Cities and towns attracting within

Considered by some to be the festival epicentre Dot, Boardmasters, End of The Road and many more. The cultural, social and economic impact of Glastonbury to the area is huge and acknowledged,

loved Fleece in Bristol, currently under threat for

The South West region generated £295 million from In 2015, UK Music with Buckinghamshire New University through the Music Academic Partnership

EXETER

Exeter is a popular student town located in Devon in the South West of England. Last year it hosted 49,000 attendees at live music events. Music tourists accounted for 14,000 of that number, generating £6 million for the local area and supporting 64 jobs in the city. Local venues like the Cavern Club, Corn Exchange, Phoenix, Lemon Grove and Old Firehouse regularly play host to a variety of music talent and there are several music festivals in the local area including Let's Rock.

This year, BBC Radio 1 chose Exeter's Powderham Castle as the venue for its annual One Big Weekend event, in what was billed as a homecoming for its headliners, as Coldplay frontman Chris Martin grew up just 500 metres from the site. Other musical alumni associated with the city include Radiohead frontman Thom Yorke, who attended university in Exeter and Portishead singer Beth Gibbons.

EXETER LIVE MUSIC BY NUMBERS 2015

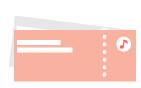
TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN EXETER FROM MUSIC TOURISM

£6 MILLION

2015 IN EXETER

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN EXETER

TOTAL FULL TIME EMPLOYMENT IN EXETER IN 2015 FROM MUSIC **TOURISM**







49,000

14,000

PROPORTION OF LIVE MUSIC AUDIENCE IN EXETER IN 2015 THAT WERE MUSIC TOURISTS





WALES



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN WALES

£113 MILLION

NUMBER OF MUSIC TOURISTS IN WALES

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN WALES

NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN WALES















PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN WALES







Concerts



Festivals



WALES

CARDIFF

Last year more than 293,000 music tourists visited the city, helping to generate £52 million for the local economy and helping to sustain 741 jobs in the city. Music can be heard filling venues of all shapes and sizes including Clwb Ifor Bach, The Motorpoint Arena and occasionally even its Principality Stadium.

The depth and diversity of music within the city is personified best by the Sŵn, a local festival in the middle of Cardiff's city centre started by John Rostron and Huw Stephens, which will celebrate its 10th Anniversary later this year. The festival boosts a long lineage of booking artists before they explode into the stratosphere with The Vaccines, Disclosure, Drenge and Alt-J amongst the artists that have performed.

In 2013 it won Best Small Festival at the NME Awards and has proven over the last decade that its main attraction isn't ever one headline act, but rather large and extraordinary pool of talented artists, promoters and venues brimming with excitement and ideas.

Not just for local residents, Cardiff's many music venues help support its music scene that has helped produce some of Wales' most successful talent including Dame Shirley Bassey, Cerys Matthews, Charlotte Church, Super Furry Animals and many more.



TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN CARDIFF FROM MUSIC TOURISM

£52 MILLION

2015 IN CARDIFF

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN CARDIFF

TOTAL FULL TIME EMPLOYMENT IN CARDIFF IN 2015 FROM MUSIC TOURISM







617,000

293,000

741

PROPORTION OF LIVE MUSIC AUDIENCE IN CARDIFF IN 2015 THAT WERE MUSIC TOURISTS







TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN THE WEST MIDLANDS

£271 MILLION

NUMBER OF MUSIC TOURISTS IN THE WEST MIDLANDS



Concerts Festivals

AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN THE WEST MIDLANDS



NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN THE WEST MIDLANDS



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN THE WEST MIDLANDS





Concerts



Festivals



WEST MIDLANDS

total of 874,000 visitors which helped support 3,432 line-ups. jobs in the local area. Cities and towns helping to include Birmingham, Wolverhampton, Stoke and in the UK with over 1.1 million inhabitants, there is a

The West Midlands region generated £271 million whilst the Warwick Folk festival and Mostly Jazz in

of venues and festivals that attract music tourists all offer up programmes of both cutting edge and

COVENTRY

Famed as the birth-place of 2-Tone and the sound that spawned bands like The Specials and The Selecter, Coventry has long been a city with live music at its heart. It has a healthy mix of live music venues that reflects the musical diversity of the local music community.

These include The Tin Music & Arts, which includes a rehearsal space for young local talent supported by the UK Music rehearsal room scheme, The Empire, The Arches and many more.

New ownership and management of the Ricoh Stadium complex has seen the welcome return of some of the world's biggest artists to Coventry in 2016 after a three year hiatus, with stadium and arena shows from the likes of Rihanna, The Weeknd, Catfish And The Bottlemen and Bruce Springsteen following the recent MTV Crashes Coventry event in filling the stadium with music fans.

From the global chart-topping desi-pop of Panjabi MC through to the agit-indie rock of The Enemy...all of which and more can be found at the Coventry Music Museum, which documents the city's impressive musical history.

2015 saw £28 million in revenue generated by the 38,000 music tourists that attended concerts in the area, almost half of the total live music attendance itself and which supported 348 jobs locally. This looks set to increase more world-class artists being drawn into the area and adds further fuel to Coventry's forthcoming bid for City of Culture in 2021.



UK MUSIC • WISH YOU WERE HERE 63

COVENTRY LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN COVENTRY FROM MUSIC TOURISM

£28 MILLION

TOTAL LIVE MUSIC ATTENDANCE IN 2015 IN COVENTRY

TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN COVENTRY

TOTAL FULL TIME EMPLOYMENT IN COVENTRY IN 2015 FROM MUSIC TOURISM



78,000



38,000



348

PROPORTION OF LIVE MUSIC AUDIENCE IN COVENTRY IN 2015 THAT WERE MUSIC TOURISTS





YORKSHIRE & THE HUMBER



TOTAL DIRECT AND INDIRECT SPEND GENERATED BY MUSIC TOURISM IN YORKSHIRE & THE HUMBER

£262 MILLION

NUMBER OF MUSIC TOURISTS IN YORKSHIRE & THE HUMBER





AMOUNT SPENT DIRECTLY BY MUSIC TOURISTS IN YORKSHIRE & THE HUMBER



Festivals

NUMBER OF FULL TIME IOBS SUSTAINED BY MUSIC TOURISM IN YORKSHIRE & THE HUMBER



PROPORTION OF LIVE MUSIC AUDIENCES THAT ARE MUSIC TOURISTS IN YORKSHIRE & THE HUMBER





Festivals



YORKSHIRE & THE HUMBER

Whilst cities like Leeds and Sheffield are perhaps Throughout the region there are many examples considered amongst the most fertile breeding of venues and festivals that are helping to attract grounds within British music culture for musical music tourists into the area, from the Leadmill and its very core.

Cities and towns like Hull, the City of Culture in growth and depth of the sector as well as acting as the area, generating £262 million and supporting

HULL CITY OF CULTURE 2017

Tucked away at the top of the Humber estuary, off the North Sea coast is Hull -City of Culture for 2017 and one rich with both maritime and musical history. Hull not only stakes its claim in the history books as the birthplace of Bowie's beloved Spiders From Mars, the band that helped earn Ziggy Stardust his place in rock mythology, but as a breeding ground for British indie, alternative and electronic pioneers including Everything But The Girl, Lene Lovich, Throbbing Gristle, The Housemartins to name a few.

Live music has also continued to flourish locally thanks in part to venues and promoters like the Paul Jackson at the new Adelphi, a venue where the good, the great and the legendary have played intimate shows over the past thirty years including The Stone Roses, Oasis and Pulp. Also helping shape a bright future for local music in Hull is Mark Page, promoter behind The Sesh, a weekly night at the Polar Bear and Humber Street Sesh, a festival of local music, now in its fifth year that attracts 32,000 local music fans to watch 180 bands, across 12 stages in Hull's Marina each August.

In 2015, music tourism attracted 68,000 music fans into the local area, generating £12 million for the city and its local economy. The demand for music is continuing to grow with almost 200,000 people attending concerts and festivals in Hull last year. The celebrations in 2017 will continue to shine a spotlight on Hull and its musical heritage, with a special programme of events to be announced later this year that looks set to bring future waves of music tourists into the area, whilst hopefully laying the foundations for a continued musical legacy for Hull long into the future.

www.hull2017.co.uk



UK MUSIC · WISH YOU WERE HERE

HULL LIVE MUSIC BY NUMBERS 2015

TOTAL DIRECT & INDIRECT SPEND GENERATED IN 2015 IN HULL FROM MUSIC TOURISM

£12 MILLION

2015 IN HULL

TOTAL LIVE MUSIC ATTENDANCE IN TOTAL NUMBER OF MUSIC TOURISTS IN 2015 IN HULL

TOTAL FULL TIME EMPLOYMENT IN HULL IN 2015 FROM MUSIC TOURISM







198,000

68,000

145

PROPORTION OF LIVE MUSIC AUDIENCE IN HULL IN 2015 THAT WERE MUSIC TOURISTS



MUSIC TOURISM



Photo credit | Kasabian - King Power Stadium, Leicester | © Tom Clazie Flynn www.tomclazieflynn.com



CASE STUDY

ABBEY ROAD STUDIOS

Considered by many to be the most famous and culturally significant recording studio in the world, Abbey Road has been attracting an estimated 300,000+ music fans a year to its home in North London for decades.

Whether to follow in the footsteps of the Fab four by recreating the legendary Beatles 'Abbey Road' album sleeve on the crossing outside or to add their initials to the graffiti wall outside, the studio has become a premium destination for music lovers and tourists to make a pilgrimage to.

For many years, the gate was as far as fans could get as Abbey Road Studios remains the worlds most in-demand and sought after recording facility. Last year Abbey Road partnered with Google to launch Inside Abbey Road – a unique and award-winning interactive digital experience that finally allowed fans to tour the studio virtually using Google Man

technology. With over 2 million views in its first year, Inside Abbey Road proved the appetite for the studio is bigger than ever. Google recently launched a new app for use with its 3D cardboard headsets that brings Inside Abbey Road into VR.

In 2015 as part of significant redevelopment and expansion Abbey Road opened an institute to help educate the next generation of studio engineers, producers and pioneers alongside its first retail outlet to sate the needs of its many visitors from around the world

The evolution of this British music institution and brand will help build its legacy for many generations to come

www.abbevroad.cor

https://insideabheyroad.withgoogle.com

CASE STUDY BBC INTRODUCING

BBC Introducing was created in 2007 to support unsigned, undiscovered and under the radar musicians throughout the nations and regions. Bringing together all of the BBC's supporters of unsigned music together under one brand, BBC Introducing nurtures and gives great exposure to the freshest artists in the UK. Artists uploading music to the portal can be played across a family of 36 interconnected local and national BBC Radio shows, broadcast throughout the UK every week. These shows feed directly into Radio 1, 1Xtra, Radio 2, 6 Music, Radio 3 and the Asian Network.

Since its inception more than 160,000 artists have uploaded 600,000+ tracks to the BBC Introducing website and every year 120 artists perform on the BBC Introducing festival stages. Over 50 artists that started out on BBC Introducing have signed major record label deals and 9 have achieved number one albums in the UK. Florence and the Machine, George Ezra, Jake Bugg, Jack Garratt, Bombay Bicycle Club,

Catfish and the Bottlemen, Slaves, Royal Blood, Izzy Bizu and James Bay have all benefited from this strand of the BBC's work in helping launch their careers. The Introducing Alumni have achieved numerous Grammy nominations, Mercury Prizes, Ivor Novellos and Brit Awards

Every summer, you'll find the BBC Introducing stage at major events and festivals like Glastonbury, Reading & Leeds, T in the Park and Radio 1's Big Weekend, giving international music fans a chance to witness the next wave of British talent first-hand.

Find out more about BBC Introducing in your area: http://www.bbc.co.uk/programmes/p010i8v5





Jamie Cullum
Jazz Artist
visitbritain.com